Roanoke City Council

FY15 Financial Report (Unaudited)

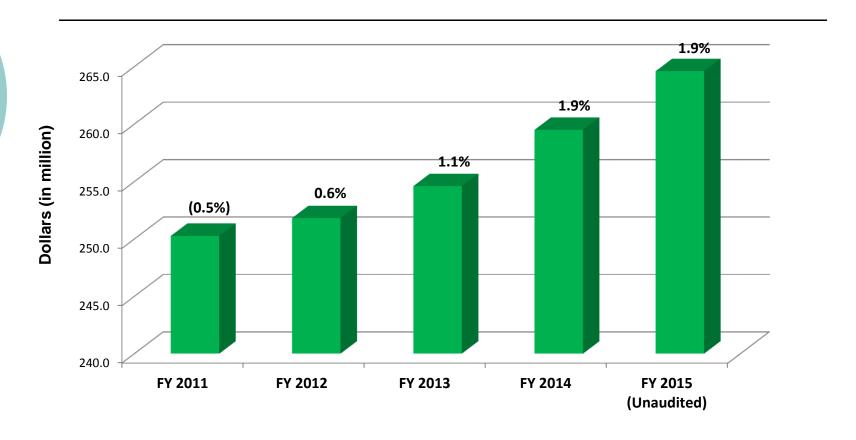
City of Roanoke
Roanoke City Public Schools

November 2, 2015

Key Themes of Fiscal 2015

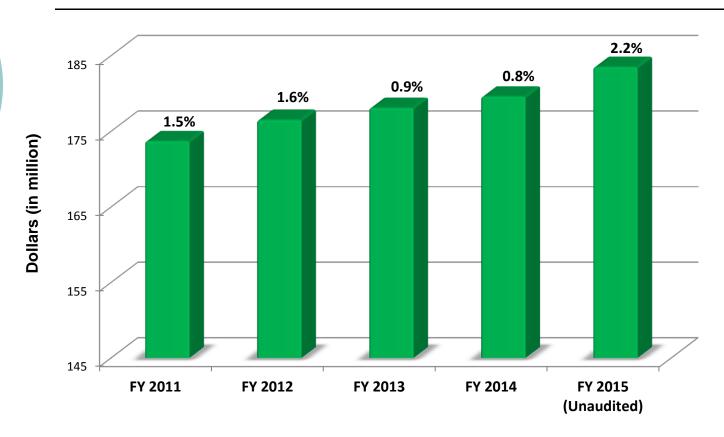
- Modest local tax revenue growth
- Compared to FY14, more than 5% increase in Personal Property, Sales, Public Service – Real Estate, Business License, Lodging and Meals taxes; 10% decrease in Public Service – Personal Property
- Additional funding of reserves increased risk reserve and maintained general fund reserve
- Roanoke Pension Plan investment rate of return for the year was 3.8%. Funded ratio increased from 67.8% to 70.4%.

Continued Increase in General Fund Revenues



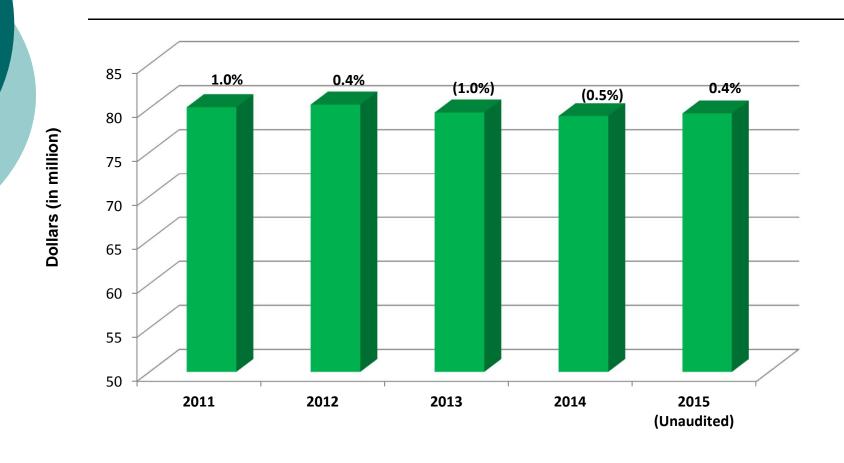
To enhance comparability, FY10-12 data were adjusted for daycare revenues. Effective in January 2012, the Commonwealth began paying daycare services directly.

Total Local Taxes Increased for Fifth Year (Includes General Property and Other Local Taxes)

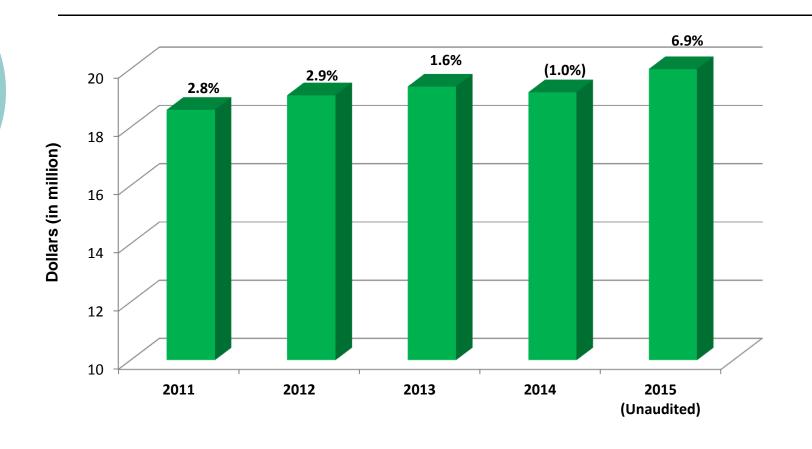


To enhance comparability, data excludes 2% meals tax in FY11 and FY12 and the 1% increase in the Lodging tax in FY13.

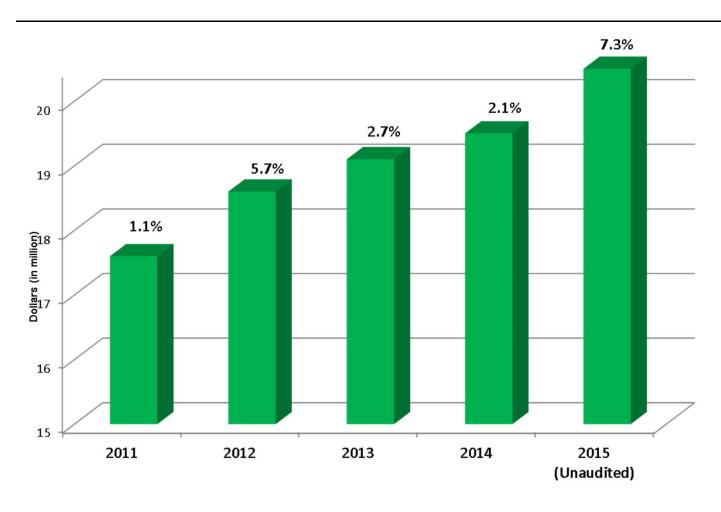
Real Estate Tax Revenues Stable



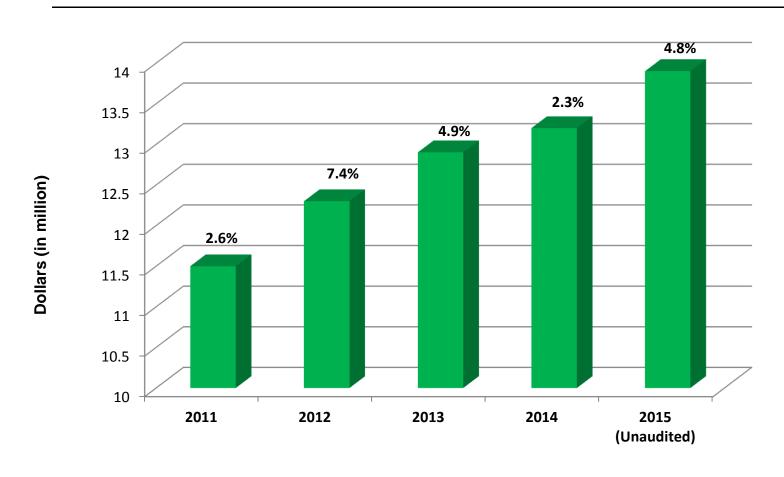
Sales Tax Strong Growth in FY15



Current Year Personal Property Tax Growth in FY15

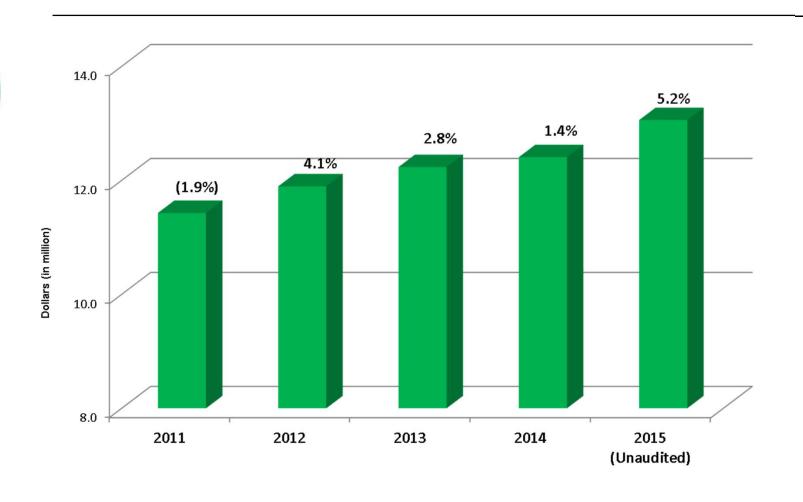


Meals Tax Continues Strong Growth Pattern

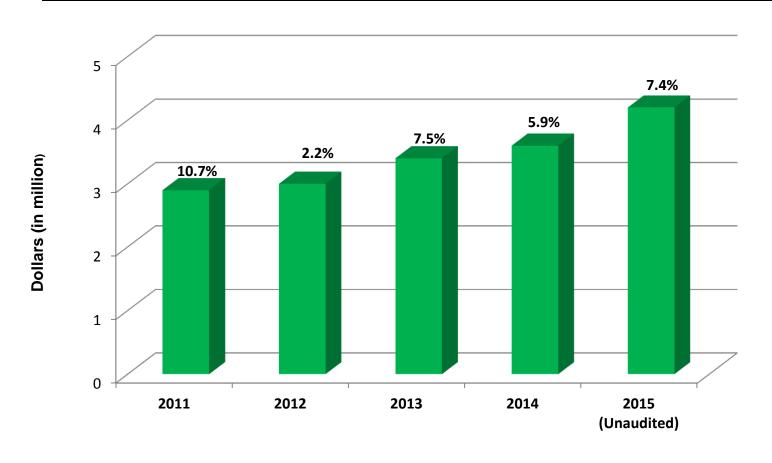


To enhance comparability, data excludes 2% meals tax component of FY11 and FY12.

Current Business License Tax Growth

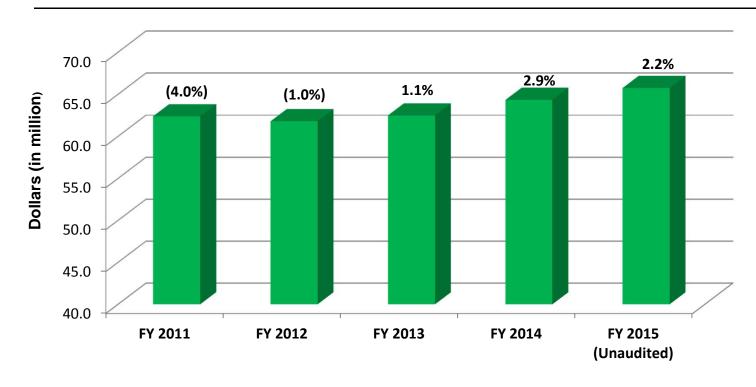


Strong Lodging Tax Growth Indicative of Roanoke Tourism Gains



To enhance comparability, FY13 – FY15 was adjusted to remove the 1% increase effective January 1, 2013.

Commonwealth Funding



To enhance comparability, data excludes Daycare revenues in all fiscal years. Effective in January 2012, the Commonwealth began paying daycare services directly. Local aid to the Commonwealth was eliminated in FY14, having a positive effect on revenues. Data excludes this impact in FY13 to enhance comparability. Due to state budget cuts, this local aid was reinstated in FY15. The impact to the City was \$682,000 revenue reduction which has been excluded for comparability.

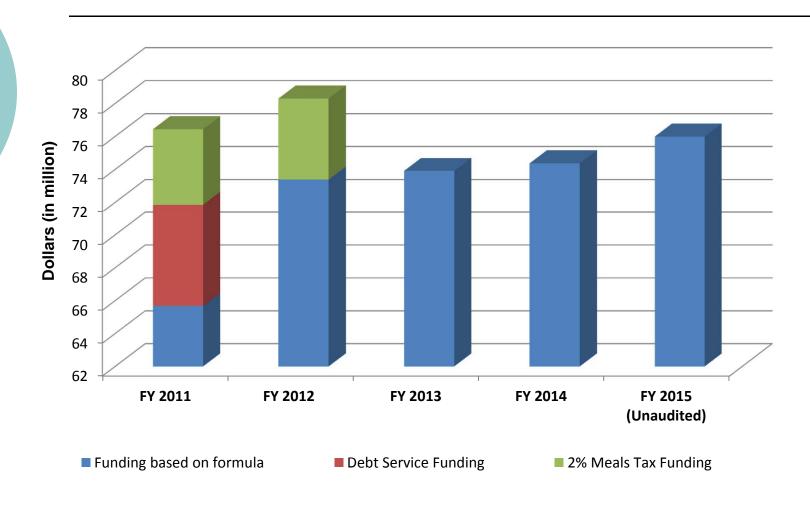
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Disciplined Expenditure Management

 Prudent management of contingency and operational funding

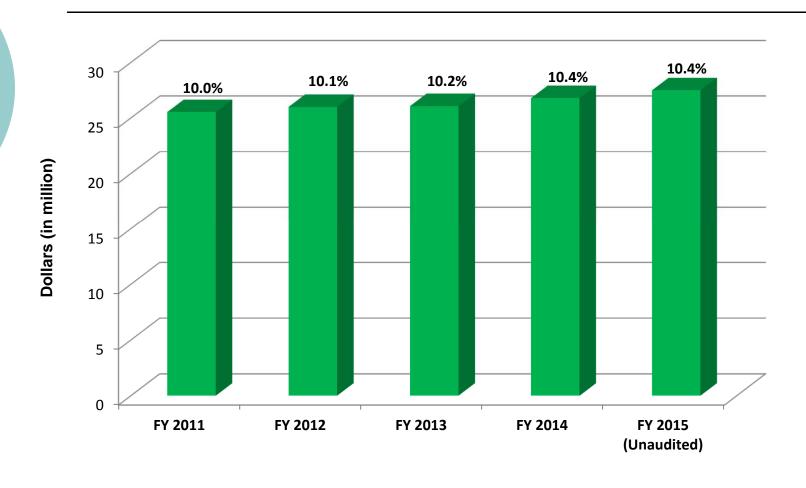
 Strong expenditure control enabled additional funding of reserves and capital

Increase in City Funding of Schools

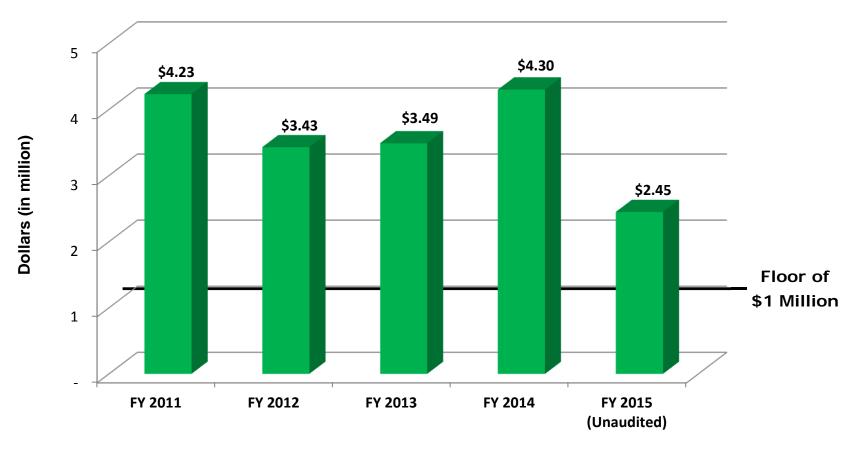


Source: School CAFR FY 2011 - FY 2014 and Unaudited FY 2015 Financial Statements

City Unassigned General Fund Balance Exceeds Policy Target of 10%

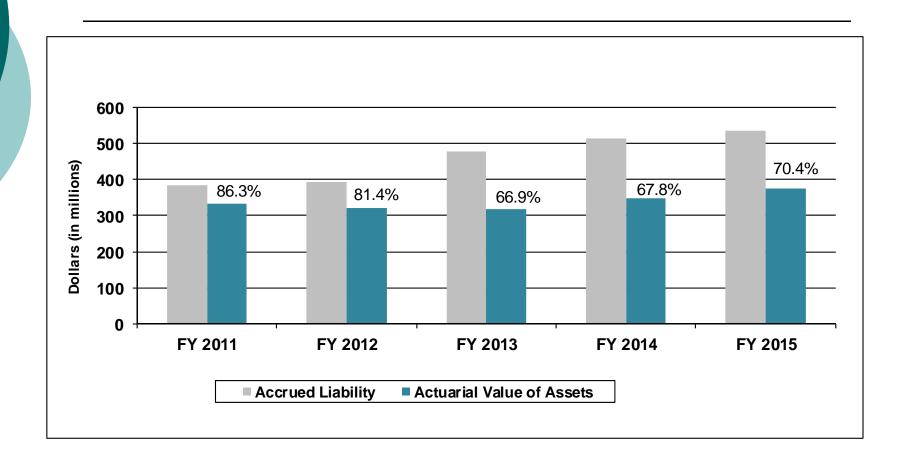


Economic & Community Development Reserve Remains Well Above Floor



Funded by proceeds from sale of property and interest income on the unspent capital funds.

Pension Plan Funded Status Affected by GASB 67



Source: Milliman Consultants and Actuaries, Cheiron Inc.;
Annual Pension Actuarial Valuations

In Conclusion

- FY15 was another positive year
- Several revenues increased more than 5% compared to FY14
- Strong expenditure control
- Progress in reserve funding
- City Pension Plan funded ratio increased from 67.8% to 70.4%